# Your degree in Business

# What next?



Your business degree opens the door to a wide range of career opportunities and as an NCI student, you are part of a community with a strong reputation in the graduate jobs market. NCI graduates have a track record of securing excellent graduate roles across a wide range of industries.

# Where can a business degree take you?

The versatility of the business degree ensures graduates can opt to follow pathways into many business sectors and enterprises. Business graduates enter graduate programmes and roles in:

- Accounting
- Business/Data Analysis
- Consultancy
- Financial Services & Insurance
- General Management & Roles in the Public Sector
- Human Resource Management
- Marketing & Digital Marketing
- Operations & Supply Chain
- Retail Management
- Sales, Business Development and Client Relationship Management
- Secondary School Teaching (subject to completion of an appropriate teaching qualification and recognition by the Teaching Council of Ireland)

Each year, the Careers Team publish a Graduate Outcomes Report, showcasing where NCI graduates are employed or studying 9 months after completing their degree. You can explore over 10 years of results and trends at <u>bit.ly/NCIGradDestinations</u>.

Given the diversity of career options open to business graduates, it is important to research and explore your options fully so that you can make informed decisions about your future. Choosing a career requires knowing much more than what is open to you. Every student will create their own career path based on their personal values, skills, interests and abilities interests. Please arrange to meet us to help you get started on your career journey.

# Who employs business graduates from NCI?

Graduates who progressed directly to employment have taken up a variety of roles. The following is a sample of graduate jobs and employers over the past number of years:

#### **Financial Services/Insurance**

AIB - Risk Analyst Graduate Programme; AIB - Group Internal Audit; Allianz Ireland - Insurance Graduate; Bank of Ireland - Migration Team Assistant; CACEIS -Fund Accountant; Carne Group - Associate, Fund Accounting; Citi - KYC Operations Specialist; Citi -Operations Analyst; **Citco** – Hedge Fund Associate; Deutsche Bank - Administrator; HedgeServ - Fund Accountant; Irish Life - Pension Administrator; Maples Group - Fund Accountant; PTSB - Accounts Payable Administrator; **PTSB** – Banking Services Administrator; SEI Investments - Fund Analyst; SEI Investments - Hedge Fund Accountant; SEI - Private Equity Investor Service Analyst; State Street - CSU Associate 2; US Bank - Fund Accountant; Willis Towers Watson - Pension Administrator; Zurich Insurance - Finance Associate; Zurich - Pensions Administrator

#### Accounting/Tax

Accenture – Payment Agent; BDO – Trainee Auditor; Browne Murphy Hughes Chartered Accountants – Tax Trainee; Cronin & Co – Trainee Accountant; Crowleys DFK – Trainee Accountant; Enterprise Mobility – Trainee Accountant; First Derivatives – Financial Engineer; Furlong Flooring – Credit Controller; Gartlan Fury – Accounts Assistant; Grant Thornton – Accountant Trainee; Haydon Chartered Accountants – Trainee Accountant; KPMG – Audit Graduate Programme; Lombards – Trainee Accountant; O'Brien Curran O'Mahony Chartered Accountants – Trainee Accountant; Richmond Marketing – Brand Accountant; Sedgwick Ireland – Property Assistant Accountant; Whelan Dowling & Associates – Audit Trainee

#### Human Resources/Recruitment

55.com – Human Resources Assistant; Bank of Ireland – HR Operations Administrator; Fenergo – People Operations Graduate; Flexsource – Recruitment Consultant; Go Ahead Ireland – Recruiter; Hays – Recruitment Consultant; HSE – Assistant Staff Officer; Keywords Studios – Human Resources Assistant; Matheson LLP – HR Graduate; Nobox Pilot Solutions – Talent Acquisition Administrator; North Dublin Home Care – HR and Executive Assistant; PM Group – HR Graduate; Ryanair – HR Officer; Stack's Pharmacy – HR Assistant; The HR Company – HR Administrator

#### Marketing/Social Media

Accenture Interactive – Global Marketing Solutions; Accenture – Social Media Agent; Accenture – Social Media Analyst; C & C Gleeson – Brand Ambassador; Furlong Flooring – Marketing Executive; Ikea – Marketing Specialist; Ladbrokes Coral – Marketing Executive; MiFinity – Marketing Assistant; Powerscourt Hotel Resort & Spa – Marketing Intern; Bachelor's Box – Marketing Associate; Mrs2be.ie – Online Sales; iD&V – Digital Advisor

#### **Management Trainee**

Accenture – Management Consultant; Dalata – Management Graduate Programme; Enterprise Mobility – Management Trainee; ESB – Graduate Trainee; FlexiGroup Limited (FXL) – Area Manager; Keelings – Graduate Trainee; Lidl Ireland – Procurement Graduate; Musgrave – Trading Graduate; PepsiCo – Area Manager

#### **Operations/Supply Chain**

Alpha Wireless – Supply Chain Administrator; Bank of Ireland – UK Operations Administrator; Citi Bank – Operations Graduate Programme; Dalata – Operations Graduate Programme; Virgin Media – Operations Management Trainee; Zurich Life Assurance – Operations Administrator; ESIS – Operations Manager; KBC Bank Ireland – Operations Administrator

#### **Business Development/Sales**

Alumina – Sales Account Manager; Briscoes Expert Electrical – Sales Manager; Bryan S Ryan – Sales Executive; Capitalflow – Business Support Executive; Furlong Flooring – Sales Office Person; IDG Direct – Business Development; Irish Farmers Association – Business Development; Jobs.ie – Account Manager; Juniper Networks – Sales Support Coordinator; Peninsula – Business Sales Consultant; Salesforce – Business Development Associate; TIBCO Software – Business Development – Sales Team; Agnelle EA – Sales and Marketing; Air Liquide Management – Business Development Intern; Espion – Sales & Marketing Consultant; Mrs2be.ie – Online Sales; RSA School of Motoring – Sales/ Account Manager; Supermetrics – Sales Development Representative UKI

# What postgraduate courses do business graduates choose?

The following list provides a sample of the postgraduate courses the BA (Hons) Business graduates progressed to following graduation:

DCU MA in International Relations IADT MSc in Digital Entrepreneurship National College of Ireland MSc in International Business National College of Ireland MSc in Marketing National College of Ireland MSc in Management National College of Ireland MSc in Finance Trinity College Dublin MSc in International Management Trinity College Dublin MSc Finance TUD MSc in Advertising TUD MSc in Finance TUD MSc in Finance UCD Michael Smurfit Graduate Business School MSc Human Resource Management University College Dublin MSc in Sports Management University College Dublin MSc in Sports Management University College Dublin HDip in Social Policy

# Where to look for opportunities

List of live graduate programmes compiled by NCI Careers: <u>bit.ly/NCIListofGradProgrammes</u> NCI online jobs board: <u>ncirl-csm.symplicity.com</u> gradireland: <u>gradireland.com/graduate-jobs</u> Indeed: <u>ie.indeed.com</u> LinkedIn: <u>www.linkedin.com/jobs</u> Not for Profit Sector: <u>www.activelink.ie/vacancies</u> Trainee Chartered Accountant List (ACA): <u>www.charteredaccountants.ie/prospective-students/vacancies/search</u> ACCA Ireland Trainee Accounting Jobs Board: jobs.accaglobal.com/jobs/ireland/trainee-accountant

WAM – AHEAD Graduate programme for graduates with a disability: <u>www.ahead.ie/currentopportunities</u> Use the LinkedIn Alumni tool to see where past graduate are working: <u>www.linkedin.com/school/national-college-of-ireland/people</u>

# Using Boolean search with job boards

Using a Boolean search such as the one below will help you search the job boards for a wide range of general related graduate roles in Dublin by including multiple job title variations that employers might use. It increases your chances of discovering relevant opportunities, even if they are listed under slightly different titles.

"Management trainee" OR "management graduate programme" OR "graduate management programme" OR "graduate scheme" OR "graduate program" OR "graduate trainee" OR "graduate trainee" OR "graduate management trainee" OR "Rotational") AND (business OR "business graduate" OR "business degree").

# Alternative career pathways

About one-third of all graduate jobs are advertised for graduates of any discipline. Examples of these jobs include management trainee positions, marketing and sales, HR etc.

You also have the option of taking a postgraduate conversion course when you graduate. Pursuing a postgraduate conversion course will allow you to alter your original career path, to think beyond previous educational restrictions, such as CAO points, and open the door to a new career path that you really want. Postgraduate conversion courses exist in Teaching, Law, IT, Marketing, HR, Advertising etc.

# How can the Careers Service help you?

The Careers Service supports students in exploring their career options and connects students with employers. You can book an appointment with your careers consultant to help you decide your next step in your career. Login to <u>ncirl-csm.symplicity.com</u> to see the full range of Career events and supports available, to view the jobs board and to and book an appointment with your Careers Advisor today.

Disclaimer: Information is provided in good faith by the NCI Career Development & Employability Service. NCI, the Career Development & Employability Service, and any contributing third party shall have no legal liability or responsibility for any individual's decision made on the basis of this information.



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